

# Wellcare: Your Partner in Medicare Advantage

wellcare

## High Satisfaction, Significant Quality of Care, Lower Costs

Medicare Advantage (MA) is an increasingly popular alternative to Fee-For-Service (FFS) Medicare for seniors ages 65 and older, people with certain disabilities, and people with end-stage renal disease. The number of beneficiaries enrolled in MA plans has steadily climbed over the past decade. As of 2021, 26 million Americans — or 42 percent of all Medicare beneficiaries — are enrolled in MA plans.<sup>1</sup>

As a leading carrier of Medicare Advantage plans, Wellcare supports providers with dynamic resources that engage with Medicare beneficiaries in meaningful ways. From technological innovations to clinical care support, our integrated, whole-health solutions complement the diverse and complex needs of the Medicare population. By partnering with Wellcare, providers can experience the wealth of benefits that MA plans can offer.

## Dedicated to Creating the Best Health Plans for Your Patients

As our partner, you can count on Wellcare to provide:

- ✓ Fast and accurate claims payments
- ✓ Efficient and convenient processes for providing care to our members
- ✓ Responsive Provider Relations Representatives to assist with all of your needs

We are committed to working with you to ensure your patients receive the quality, affordable healthcare they deserve.

## We Take Care of You, So You Can Take Care of Them

Wellcare provides the tools and support you need to deliver the best quality care.



**Secure Portal** – Access all of your patient information in one place. View patient records, submit claims, verify eligibility, and more.



**EFT & ERA Solution** – Need help keeping up with claims payments? Enroll in PaySpan to simplify the payment tracking and transfer process.



**Pre-Auth Tool** – Use this online tool to quickly determine if prior authorization is required for a specific service.



**Provider Relations** – Our Provider Relations Representatives deliver education and training, industry news updates, and regular in-service meetings.



**Care Management Programs** – We support you by providing additional communication to your patients who are under a care plan.

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## How Medicare Advantage Improves Quality and Lowers Costs



### Prevention

MA focuses on wellness and prevention, early detection, and care management.



### Supplemental Benefits

MA covers supplemental benefits such as vision, dental, hearing, and transportation.



### Quality Care

MA applies clinical best practices to increase patient safety and limit unnecessary utilization of services.



### Lower Costs

MA provides lower cost plan choices compared to FFS Medicare.



### Coordinated Care

MA helps members access the right care, at the right time, in the most appropriate setting through coordinated care teams and community partnerships.



### Special Needs

MA coordinates care for dually eligible populations for Medicare and Medicaid (D-SNP) and for those with chronic conditions (C-SNP).



### Accountability

MA is responsible for meeting strict care-delivery metrics and guidelines.

## Additional Facts ...



On average, up to 98 percent of seniors are satisfied with their MA plans<sup>2</sup>



In 2021, the average MA enrollee paid just over \$21 in monthly premiums<sup>3</sup>



The odds of 30-day readmission in the same hospital were 0.92 times lower in MA members than in FFS members<sup>4</sup>



MA outperformed FFS in 17 out of 22 clinical quality of care measures<sup>5</sup>

<sup>1</sup> <https://www.kff.org/medicare/issue-brief/medicare-advantage-in-2021-enrollment-update-and-key-trends/>

<sup>2</sup> [https://bettermedicarealliance.org/wp-content/uploads/2021/01/BMA\\_Seniors-on-Medicare-Memo\\_.pdf](https://bettermedicarealliance.org/wp-content/uploads/2021/01/BMA_Seniors-on-Medicare-Memo_.pdf)

<sup>3</sup> <https://www.cms.gov/newsroom/press-releases/cms-releases-2022-premiums-and-cost-sharing-information-medicare-advantage-and-prescription-drug>

<sup>4</sup> <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7375992/>

<sup>5</sup> <https://www.bettermedicarealliance.org/wp-content/uploads/2020/12/BMA-High-Need-Report.pdf>

